



INVESTMENTS AND PARTNERSHIPS DIRECTOR

In four years, NYFC has become a leading voice in the sustainable agriculture movement. With 24 chapters and thousands of young, new farmers as members, we enter our next phase of growth with excitement and confidence. But the challenge before us is great: we must expand rapidly and achieve much more if we are to have the level of impact necessary to halt and then reverse the decline of family farming in the United States.

The Investments and Partnerships Director is critical to NYFC's success. This position will serve as a spokesperson and ambassador for the organization. S/he is primarily responsible for establishing and maintaining relationships with a portfolio of community leaders and individuals who are prospective partners and investors in our work. S/he will cultivate these relationships and take a lead role among a team of talented professionals to solicit their investment of time, talent and financial support in NYFC's mission.

Specifically, this position will initiate contacts with potential investors of \$10,000 and above; develop and deploy individualized cultivation strategies that harness the full range of NYFC's people and programs; develop solicitation and closure strategies; and deliver ongoing, and personal reporting regarding any and all investments made.

Qualifications:

- Strongly identify with NYFC's Mission, Vision and Guiding Principles
- Exceptional written and oral communication skills
- Record of outstanding academic achievement
- Highly tuned listening skills
- Strong empathy & perseverance; highest ethical standards; optimistic, positive and charismatic disposition
- Be willing and able to work on a flexible schedule and in a fast-paced environment
- Based in the Hudson Valley or New York City

This position does not require previous non-profit fund raising experience. All appropriate training and support will be provided, and an experienced team will support the position in a highly professional, collegial culture. We encourage exceptional candidates from a broad variety of backgrounds to apply, even recent graduates and those seeking a transition from the private sector.

To start, this position will receive modest compensation: [\$40K non NYC, \$50K NYC] plus full benefits. However, rapid promotion with substantial pay increases and responsibility will come quickly to the right individual.

How to apply:

Send cover letter and resume to jobs@youngfarmers.org with “INVESTMENTS AND PARTNERSHIPS” in the subject line. Writing sample and references on request.
No calls, please.

DEADLINE FOR APPLICATIONS: SEPTEMBER 5th, 2014

The National Young Farmers Coalition is committed to workplace diversity and inclusion. We are an equal opportunity employer and do not discriminate on the basis of race, ethnicity, age, religion, gender, marital status, sexual orientation, disability, veteran status, political orientation or any other characteristic protected by federal state or local law.